

Business Solo	Term	MRC*	Inc. Mins	Inc. Texts	Additional (Choose One)	Commission	Rev Share	Additional Bonus
Business Solo 30	18	£30.00	600	100	Unlimited Orange to Orange calls	£242.00	8%	£40.00
Business Solo 30	24	£30.00	900	100	or	£319.00	8%	£40.00
Business Solo 35	18	£35.00	900	100	Unlimited landline calls	£263.00	8%	£40.00
Business Solo 35	24	£35.00	1350	100	or	£374.00	8%	£40.00
Business Solo 40**	18	£40.00	1200	200	Unlimited texts	£350.00	8%	£40.00
Business Solo 40**	24	£40.00	1800	200	or	£422.00	8%	£40.00
Business Solo 45**	18	£45.00	1400	200	Unlimited email (BIS) #	£379.00	8%	£40.00
Business Solo 45**	24	£45.00	2100	200	or 500 MB data bundle	£520.00	8%	£40.00

See page 23 for out of bundle charges. \*Excludes VAT # Only available on BlackBerry device

As of the 1st July the maximum number of multiple Solo tariffs that can be added to a customer will be 10. Customers requesting more than 10 multiple Solo tariffs MUST be sold the appropriate Business Sense. Resigning customers will be able to retain the previous account structure regardless of whether they have 10+ Solo subs. Customers should however be recommended to take a shared plan (Business Sense) at point of resign. Existing customers who wish to add fleet-in-life can add additional Solo subs onto their existing account. Fair Use Policy - Orange to Orange/ Landline/ Text/ 3000 mins/ texts - unlimited email 250MB

Standard benefits - All Business Solo plans offer the customer: 24 hour replacement service for faulty handsets, mid-contract review, dedicated business customer services. Customers joining Business Solo 40 and 45 will also benefit from free answer phone.

Business Infinity	Term	MRC*	Inc. Mins**	Inc. Texts**	Inc. Browsing#	Additional	Commission	Rev Share	Additional Bonus
Business Infinity	18	£100.00	Unlimited	Unlimited	N/A	500 mins Int'l calls + answerphone	£420.00	8%	£40.00
Business Infinity	24	£95.00	Unlimited	Unlimited	500MB	500 mins Int'l calls + answerphone	£493.00	8%	£40.00
Business Infinity	36	£90.00	Unlimited	Unlimited	500MB	500 mins Int'l calls + answerphone	£470.00	8%	£40.00

\*Excludes VAT \*\*Unlimited minutes are to UK standard landlines and mobile only and are subject to a fair use policy of 5000 minutes per month. Unlimited texts are for UK use only and are subject to a fair use policy of 3000 texts per month. For out of bundle call charges and additional terms relating to these tariffs please visit [www.yourhsc.com](http://www.yourhsc.com) - All Infinity Plans get 24 hour faulty replacement to replace Care. There is no rollover of unused IDD minutes or data allowance.

SIM Only 30 day rolling contract	Access Fee	Inc Minutes	Orange to Orange	Inc Text	Commission (ex VAT)	Ongoing Out
Single or Group (Max 2 users)	£15.00	375	Unlimited	100	£8.40	25%
Single or Group (Max 3 users)	£25.00	625	Unlimited	100	£12.00	25%
Single or Group (Max 4 users)	£30.00	750	Unlimited	100	£13.80	25%
Single or Group (Max 8 users)	£40.00	1000	Unlimited	200	£17.40	25%
Single or Group (Max 10 users)	£50.00	1250	Unlimited	200	£20.00	25%
Single or Group (Max 15 users)	£60.00	1500	Unlimited	200	£23.60	25%
Single or Group (Max 30 users)	£100.00	2500	Unlimited	500	£38.00	25%
Group Sharer	£10.00				£5.00	25%

Inclusive international calls, FOC answerphone, unlimited text between sharers, dedicated business customer services, unlimited calls to 5 nominated landlines

## Business Sense Option

## Inclusive Option Route for 24 &amp; 36 Month Term

Business Sense Tariff (18, 24 or 36 term)	Inc. Mins	Sharers (Min-Max)	MRC* All terms	18 Month Commission	24 Month Commission	36 Month Commission	Rev Share	Additional Bonus
Business Sense 500	500	1-5	£30.00	£269	£387	£465	8%	£40.00
Business Sense 750	750	1-8	£40.00	£378	£535	£638	8%	£40.00
Business Sense 1000	1000	1-10	£50.00	£486	£682	£811	8%	£40.00
Business Sense 1500	1500	1-15	£75.00	£613	£871	£1,022	8%	£40.00
Business Sense 2000	2000	1-20	£85.00	£702	£994	£1,165	8%	£40.00
Business Sense 3000	3000	1-30	£120.00	£1,013	£1,426	£1,668	8%	£40.00
Business Sense 4000	4000	1-40	£155.00	£1,325	£1,859	£2,170	8%	£40.00
Business Sense 5000	5000	1-50	£185.00	£1,592	£2,229	£2,601	8%	£40.00
Business Sense 7000	7000	3-70	£275.00	£2,393	£3,340	£3,893	8%	£40.00
Business Sense 10,000	10,000	3-100	£375.00	£3,283	£4,574	£5,328	8%	£40.00
Business Sense 12,000	12,000	3-120	£450.00	£3,950	£5,500	£6,405	8%	£40.00
Business Sense 15,000	15,000	3-150	£550.00	£4,840	£6,735	£7,840	8%	£40.00
Business Sense 20,000	20,000	3-200	£725.00	£6,398	£8,895	£10,352	8%	£40.00
Business Sense 25,000	25,000	3-250	£900.00	£7,995	£11,056	£12,865	8%	£40.00
Business Sense 35,000	35,000	3-350	£1,250.00	£11,070	£15,377	£17,889	8%	£40.00
Business Sense 45,000	45,000	3-450	£1,600.00	£14,185	£19,697	£22,913	8%	£40.00
Business Sense Sharers	N/A	N/A	£15.00	£176	£244	£282	8%	£40.00

\*Excludes VAT

## Option Route Standard

## 24 Month

## 36 Month

Unlimited calls and texts between sharers  
(available on ALL Business Sense plans)

Plus

Free answerphone, 24 hour faulty replacement,  
or  
Itemised Billing & mid contract review.

Unlimited Orange to Orange  
Plus Additional benefit of 1 of the following:  
#Unlimited calls to 10 nominated numbers(landline)  
#1000 IDD minutes  
#1000 Texts per month.  
or  
Unlimited UK Landline Calls

Unlimited UK Landline calls  
or  
1500 IDD minutes  
or  
1500 Texts per month

Fair use policy of unlimited Orange to Orange 3000, unlimited calls to 10 nominated numbers 1000 minutes, unlimited landlines 3000 minutes.

## Legacy Sharers MRC 12 Mnth Commission 18 Mnth Commission 24 Mnth Commission 36 Mnth Commission

Business Plus/Advance	Variable*	£118.00	£151.00	£200.00	£268.00
Venture	£15.00	£118.00	£151.00	£200.00	£268.00
Momentum	£12.50	£89.00	£117.00	£152.00	£214.00

\*Dependant on number of sharers on account. Please contact your Account Manager for further detail of legacy tariff charges.

## Business Sense

## Discount MRC Route for 24 &amp; 36 Month Term

Business Sense Tariff (24 or 36 term)	Inc. Mins	Sharers (Min-Max)	Discount MRC* (15% on 24 mnth)	Discount MRC (25% on 36 mnth)	Discount Commission 24 Mnth	Discount Commission 36 Mnth	Rev Share	Additional Bonus
Business Sense 500	500	1-5	£25.50	£22.50	£345	£361	8%	£40.00
Business Sense 750	750	1-8	£34.00	£30.00	£479	£499	8%	£40.00
Business Sense 1000	1000	1-10	£42.50	£37.50	£612	£638	8%	£40.00
Business Sense 1500	1500	1-15	£63.75	£56.25	£793	£806	8%	£40.00
Business Sense 2000	2000	1-20	£72.25	£63.75	£906	£921	8%	£40.00
Business Sense 3000	3000	1-30	£102.00	£90.00	£1,302	£1,323	8%	£40.00
Business Sense 4000	4000	1-40	£131.75	£116.25	£1,698	£1,725	8%	£40.00
Business Sense 5000	5000	1-50	£157.25	£138.75	£2,037	£2,070	8%	£40.00
Business Sense 7000	7000	3-70	£233.75	£206.25	£3,054	£3,103	8%	£40.00
Business Sense 10,000	10,000	3-100	£318.75	£281.25	£4,185	£4,252	8%	£40.00
Business Sense 12,000	12,000	3-120	£382.50	£337.50	£5,033	£5,113	8%	£40.00
Business Sense 15,000	15,000	3-150	£467.50	£412.50	£6,164	£6,261	8%	£40.00
Business Sense 20,000	20,000	3-200	£616.25	£543.75	£8,143	£8,271	8%	£40.00
Business Sense 25,000	25,000	3-250	£765.00	£675.00	£10,121	£10,281	8%	£40.00
Business Sense 35,000	35,000	3-350	£1,062.50	£937.50	£14,079	£14,300	8%	£40.00
Business Sense 45,000	45,000	3-450	£1,360.00	£1,200.00	£18,036	£18,319	8%	£40.00
Business Sense Sharers	N/A	N/A	£12.75	£11.25	£205	£217	8%	£40.00

\*Excludes VAT

## Out of Bundle Charges for Business Solo and Sense

UK Landlines (01/02/03)	10p
Orange to Orange calls	10p
Other UK Mobiles	30p
Text	10p
UK GPRS	£2.55 MB

BIS for Consumer	Term	MRC*	Sharer Account Data Allowance**	Commission
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Talk with BlackBerry	12	£5.00	unlimited	£7.50
Talk with BlackBerry	18	£5.00	unlimited	£13.00
Talk with BlackBerry	24	£5.00	unlimited	£18.50
Email with BlackBerry	12	£14.70	unlimited	£30.25
Email with BlackBerry	18	£12.20	unlimited	£53.25
Email with BlackBerry	24	£10.70	unlimited	£76.25

\*Includes VAT \* Talk with BlackBerry activated at point of upgrade is paid as per the above table in addition to UIC for small business and Talkplan for Medium Business

\*\*Unlimited data is for UK use only and is subject to fair use policy of 250MB per month.

BIS for Business	Term	MRC*	Sharer Account Data Allowance**	Commission
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Talk with BlackBerry	12	£4.25	unlimited	£12.50
Talk with BlackBerry	18	£4.25	unlimited	£18.00
Talk with BlackBerry	24	£4.25	unlimited	£23.50
Talk with BlackBerry	36	£4.25	unlimited	£33.50
Email with BlackBerry	12	£12.51	unlimited	£24.50
Email with BlackBerry	18	£10.38	unlimited	£44.00
Email with BlackBerry	24	£9.11	unlimited	£63.50
Email with BlackBerry	36	£9.11	unlimited	£74.00

\*Excludes VAT \* Talk with BlackBerry activated at point of upgrade is paid as per the above table in addition to UIC for small business and Talkplan for Medium Business

\*\*Unlimited data is for UK use only and is subject to fair use policy of 250MB per month.

BES & Roaming + New Conn**	Term	MRC*	Inc. Data	Commission
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BES £28	12	£28.00	200MB	£117.00
BES £28	18	£28.00	200MB	£229.50
BES £28	24	£28.00	200MB	£267.50
BES £28	36	£28.00	200MB	£325.00
BlackBerry Roaming	12,18,24,36	£18.00	7MB	£18.00

\*Excludes VAT \* In addition to a voice tariff. Applies to all tariffs except Business Advance. **NB: Talk with BlackBerry + BES applied in addition to a voice plan are paid at the new connection commission value**

BlackBerry Upgrades	Term	Commission (12 / 18 / 24 / 36)
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Email with BlackBerry	12,18,24 or 36	£30.25 / £53.25 / £76.25 / £87.75
BES Data Only	12,18, 24 or 36	£117.00 / £229.50 / £267.50 / £325.00

3G Data Card Tariff	Term	MRC*	Monthly Data	Sharers (Min-Max)	UK Usage per MB	WiFi (per min)		Commission
						Band A	Band B	
Everywhere £65	12	£65.00	1.3GB	1-100	5p	8p	11p	£131.50
Everywhere £65	24	£60.12	1.3GB	1-100	5p	8p	11p	£162.50
Everywhere £65	36	£55.25	1.3GB	1-100	5p	8p	11p	£297.00
Everywhere £90	12	£90.00	2GB	1-100	4.5p	7p	10p	£193.50
Everywhere £90	24	£83.25	2GB	1-100	4.5p	7p	10p	£239.50
Everywhere £90	36	£76.50	2GB	1-100	4.5p	7p	10p	£425.50
Everywhere £170	12	£170.00	4GB	1-150	4.25p	7p	10p	£400.50
Everywhere £170	24	£157.25	4GB	1-150	4.25p	7p	10p	£488.00
Everywhere £170	36	£144.50	4GB	1-150	4.25p	7p	10p	£839.50
Everywhere £400	12	£400.00	10GB	2-150	4p	7p	9p	£995.00
Everywhere £400	24	£370.00	10GB	2-150	4p	7p	9p	£1,202.00
Everywhere £400	36	£340.00	10GB	2-150	4p	7p	9p	£2,030.00
Everywhere £750	12	£750.00	20GB	5-200	3.75p	7p	9p	£1,901.00
Everywhere £750	24	£693.75	20GB	5-200	3.75p	7p	9p	£2,289.00
Everywhere £750	36	£637.50	20GB	5-200	3.75p	7p	9p	£3,841.00
Everywhere £1,050	12	£1,050.00	30GB	10-200	3.5p	7p	9p	£2,677.50
Everywhere £1,050	24	£971.25	30GB	10-200	3.5p	7p	9p	£3,220.00
Everywhere £1,050	36	£824.25	30GB	10-200	3.5p	7p	9p	£5,394.00
Everywhere £1,300	12	£1,300	40GB	15-200	3.25p	7p	9p	£3,323.50
Everywhere £1,300	24	£1,202.50	40GB	15-200	3.25p	7p	9p	£3,996.50
Everywhere £1,300	36	£1,105.00	40GB	15-200	3.25p	7p	9p	£6,687.50
Everywhere Sharer	12	£12.00	N/A	N/A	N/A	N/A	N/A	£3.00
Everywhere Sharer	24	£12.00	N/A	N/A	N/A	N/A	N/A	£31.50
Everywhere Sharer	36	£12.00	N/A	N/A	N/A	N/A	N/A	£142.50

\*Excludes VAT

**Roaming charges per MB: Europe = £3.50 Rest of world = £5.50** Customers will be charged per MB for the data they use over the 3G/GPRS network but if they use the service in BT Openzone and WeRoam hotspots using Wifi, they will be charged per minute. Customers will receive 3.5% discount from the monthly cost on 18 month contracts and 7.5% and 15% respectively on 24 and 36 month contracts. Wifi Band A includes all BT Openzone hotspots and WeRoam hotspots in the UK. Wifi Band B includes all Orange France hotspots and WeRoam hotspots outside the UK.

Mobile Broadband Business Everywhere Tariffs (New & U/G)	Term	MRC*	Inc. UK Data	Inc. Roaming	Commission	Rev Share
Business Everywhere Unlimited	12	£25.00	unlimited	N/A	£105.00	8%
Business Everywhere Unlimited	18	£20.00	unlimited	N/A	£130.00	8%
Business Everywhere Unlimited	24	£15.00	unlimited	N/A	£130.00	8%
Business Everywhere Traveller	12	£45.00	unlimited	25MB	£145.00	8%
Business Everywhere Traveller	18	£40.00	unlimited	25MB	£174.00	8%
Business Everywhere Traveller	24	£35.00	unlimited	25MB	£202.50	8%
Business Everywhere Daily	N/A	£7 per day	unlimited	N/A	N/A	

\*Excludes VAT. Unlimited data is subject to fair use of 5GB per month on the Unlimited and Traveller plans and 1GB on the Daily plan. \*\*For all customers with an existing Orange voice contract. Where roaming is not included in the plan, it costs £2.55 per MB in business zones 1 to 2 and £5.50 x VAT per MB in business zones 3 to 7. Out of bundle UK usage costs 1.46p per MB. Roaming costs £3.00 per MB in Europe and £6.46 inc. VAT in the rest of the world.

Mobile Broadband Internet Everywhere Tariffs (New & U/G)	Term	MRC*	Inc. UK Data	Plus	Commission	Rev Share
Internet Everywhere**	18	£5.00	500MB		£20.00	8%
Internet Everywhere	18	£9.79	1GB		£50.00	8%
Internet Everywhere	18	£14.69	3GB		£80.00	8%
Internet Everywhere	18	£24.47	10GB		£110.00	8%
Internet Everywhere 30 Day	30 days	£14.69	3GB		£27.00	8%
Internet Everywhere 30 Day	30 days	£14.69	10GB		£27.00	8%
Internet Everywhere 13 Early Bird	12 months	£12.72	1GB	Unlimited Browsing from Midnight to 9am Everyday	£40.00	8%
Internet Everywhere 18 Early Bird	12 months	£17.62	3GB		£70.00	8%
Internet Everywhere 28 Early Bird	12 months	£27.40	10GB		£100.00	8%

\*Includes VAT

\*\* £5 Internet Everywhere is for existing Orange customers ONLY. Early Bird Tariffs are for UK usage only and unlimited browsing is subject to a fair use policy of 5GB daily.

USB Modems	Colour	Trade Price*
Huawei E160 (consumer only)	Black	£41.40
ZTE MF636 (Business Only)		£44.17
Huawei E870		£76.54
Option GX301		£91.90
<b>Huawei E1752</b>		<b>£31.57</b>

\*Excludes VAT

Internet Everywhere Laptop	Access Fee*	Commission	Monthly On-going
24 month 3GB	£24.47	£100.00	£7.50
24 month 3GB	£29.36	£100.00	£11.00
24 month 3GB	£34.26	£100.00	£15.00
24 month 3GB	£39.15	£100.00	£19.00

\*Includes VAT

## Consumer Picture Messages

Bundle*	MRC inc VAT	Commission Ex VAT
Photo 15	£2.93	£6.00
Photo 30	£4.89	£8.50
Photo 50	£7.83	£13.00

Out of bundle charges 30p per message

## Orange World

Add-On	MRC inc VAT	Commission Ex VAT
Daily Browsing PAYM	£1.00	N/A
Daily Browsing PAYG	£1.00	N/A
7 Day Browsing PAYG	£5.00	N/A
U'ltid Eve/W'End PAYM	£5.00	£9.00
Anytime Browsing PAYM	£8.00	£15.00

## Travel &amp; Sky - NEW

Add-On	Term	MRC	Commission
Europe Traveller Business	Rolling	£7.00	£6.00
Europe Traveller Business	12 Months	£4.00	£10.00
Business World Traveller	Rolling	£10.00	£8.00
Business World Traveller	12 Months	£5.00	£12.00
Travel Data 10MB Consumer	Rolling	£11.74	£6.00
Europe Traveller Consumer	30 Days	£4.89	£0.00
Europe Traveller Consumer	Rolling	£9.79	£8.50
World Traveller Consumer	Rolling	£4.89	£4.25
SKY Sports		£4.89	£2.50

## Business Picture Messages

Bundle*	MRC ex VAT	Commission Ex VAT
Photo 15	£2.55	£6.00
Photo 30	£5.11	£8.50
Photo 60	£10.21	£23.00

Out of bundle charges 30p per message

## Microsoft Mail

Add-On	MRC Ex VAT	Commission Ex VAT
Pay As You Consume	£2.00	£1.00
12 Month Bundle	£4.25	£10.00
MS Mail with ODM Bundle	£7.50	£17.00

## Talkplan

MS Mail data only talk plan 12 months	£16.38	£50.00
MS Mail data only & SIM only talk plan	£10.00	£30.00
MS Mail data only with ODM talk plan	£19.00	£58.00

## Text Messages

Bundle*	MRC inc VAT	Commission ex VAT
Text 30	£1.96	£3.00
Text 60	£3.45	£6.00
Text 120	£6.33	£11.00
Text 240	£11.50	£20.00
Text 360	£14.38	£24.00
Text 500	£19.55	£27.50
Text 750	£28.75	£35.50
Text 1000	£36.80	£47.50
Text 1500	£54.05	£69.00
Text 2000	£71.30	£87.00
Text 2500	£88.55	£110.00
Text 3000	£105.80	£138.00
Text 4000	£140.30	£184.00
Text 5000	£174.80	£234.00

\*The above bundles can be added to single and shared users. If applied to lead handset the minutes will be shared across all subscribers, however if the bundle is applied to one of the sharer's mobile numbers it will only be for the use of that subscriber.

Unlimited Data Bundles -  
Consumer

Add-On	Access Fee Inc VAT	Dealer Commission
£5 Unlimited Data Bundle	£4.26	£5.00
£10 Unlimited Data Bundle	£8.51	£10.00

## 500MB Data Bundle (Consumer only)

Bundle	MRC Ex VAT	Term	Commission ex VAT
500MB Data	£4.26	12	£17.50
500MB Data	£4.26	18	£23.00
500MB Data	£4.26	24	£31.00

## Mobile Forms

Bundle	MRC ex VAT	Commission ex VAT
Mobile Forms 18 Month Sub	£12.77	20.50
GPRS Feature Pack	£4.26	£6.00
Attach Feature Pack	£4.26	£6.00
E-Doc Feature Pack	£4.26	£6.00
PICS Feature Pack	£4.26	£6.00

## Mobile Fleet

Subscription*	MRC ex VAT	One Off Charge	Commission ex VAT
18 Month Sub	£20.00	N/A	£23.50
18 Month 15-30	N/A	£340.00	£29.50
18 Month 31-50	N/A	£320.00	£29.50
18 Month 50+	£17.00	£300.00	£29.50
24 Month Sub	£17.00	N/A	£29.50
24 Month 15-30	N/A	£391.00	£35.50
24 Month 31-50	N/A	£374.00	£35.50
24 Month 50+	N/A	£357.00	£35.50

Monthly charges are ex VAT and per user per month. The group bundles shown with a one-off charge can be purchased with 18 or 24 month usage in advance. Out of bundle usage is charged as: Traffic info: £0.47p per min ex VAT, data: 1MB £0.80p ex VAT. Only certain devices are compatible with Mobile Forms, visit the Orange website for current info.

## Orange World Business

Bundle	MRC inc VAT	Max Sharers	Commission ex VAT
4MB	£2.50	N/A	£6.00
500MB	£4.25	N/A	£9.00
1GB	£17.02	N/A	£28.50
2GB	£21.28	N/A	£40.00

## Services

Add-On*	MRC inc VAT	Commission ex VAT
Orange Care*	£6.00	£24.00
Single Number SIM**	£3.45	£17.00
Travel Data 10MB	£11.74	£6.00
Frequent Traveller	£1.96	£3.50
Bus Frequent Traveller	£5.75	£9.00
Orange Device Manager	£3.50	£8.00
(Standalone) 12 mth		
Flexible Workforce	£25.00	£5.00

\*Orange Care subject to insurance premium tax. \*\* £30 set up charge

## Roaming Data Bundles Business - NEW

Bundle	Term	MRC inc VAT	Commission ex VAT
Europe 10MB	Monthly Rolling	£10.21	£8.50
Europe 50MB	Monthly Rolling	£35.00	£31.00
Europe 100MB	Monthly Rolling	£50.00	£44.75
Europe 200MB	Monthly Rolling	£90.00	£75.00
Europe 10MB	12 Months	£9.78	£8.00
Europe 200MB	12 Months	£50.00	£65.00
Global 10MB	Monthly Rolling	£29.79	£25.00
Global 50MB	Monthly Rolling	£75.00	£28.75
Global 100MB	Monthly Rolling	£120.00	£112.00
Global 200MB	Monthly Rolling	£135.00	£115.00
Global 10MB	12 Months	£25.00	£27.50
Global 200MB	12 months	£75.00	£100.00

## Roaming Data Bundles Consumer - NEW

Bundle	Term	MRC inc VAT	Commission ex VAT
Europe 3MB		£4.90	£5.50
Europe 5MB		£7.34	£7.50
Europe 10MB		£11.74	£12.25
Europe 50MB		£40.25	£38.50
Europe 100MB		£50.00	£57.50
Europe 200MB		£88.09	£76.25
Global 3MB		£11.74	£15.00
Global 5MB		£17.12	£24.50
Global 10MB		£34.26	£33.50
Global 50MB		£86.25	£91.50
Global 100MB		£138.00	£133.00
Global 200MB		£132.12	£100.00
Call Abroad		£2.45	£1.00